

The Bottom Line

The cost of a 4-H or FFA animal project is higher than that of commercially produced livestock because of the added initial costs of purchasing a stock show animal and the individual attention given to that animal's development. Jr members dedicate hundreds of hours caring for their project while learning valuable life skills along the way. These economic and beneficial factors associated with the livestock project deserve a premium price. The price paid above the "break even" cost will allow the exhibitors to earn a profit margin that can be reinvested into next year's project and/or saved for college funding.

Exhibitor's Financial Bottom Line

| | Hog | Lamb/Goat | Steer |
|--|---------------|---------------|---------------|
| Feeder Project Animal..... | \$400 | \$400 | \$1700 |
| Feed | \$300 | \$250 | \$1200 |
| Miscellaneous Cost..... | \$100 | \$100 | \$200 |
| <hr/> | | | |
| Exhibitor's Total Project Cost..... | \$800 | \$750 | \$3100 |
| Break Even price per pound..... | \$3.40 | \$5.55 | \$2.30 |
| Based on an average weight of..... | 235 lbs. | 135 lbs. | 1350 lbs. |

2018 Sale Averages

| Specie | Per lb. Avg. | Total Sale Price Avg. | Specie | Per lb. Avg. | Total Sale Price Avg. |
|--------|--------------|-----------------------|----------|--------------|-----------------------|
| Beef | 5.92 | \$6,862.00 | Poultry | 41.75 | \$441.00 |
| Sheep | 9.94 | \$1,321.00 | Turkeys | 18.03 | \$514.00 |
| Swine | 7.06 | \$1,810.00 | Rabbits | 31.6 | \$434.00 |
| Goats | 12.44 | \$1,069.00 | Projects | | \$850.00 |

Can't attend but want to provide support?

Add-On Procedure for off-site support: You can place an add-on bid for a specific exhibitor, animal species, club/chapter or all of the exhibitors by completing the Proxy Purchase Form included in this pamphlet! The Proxy Purchase Form must be postmarked no later than July 26.



Welcome, Auction Buyers & Supporters!

The 2019 Yuba-Sutter Fair Junior Livestock & Vocational Project Auction is organized by the Junior Livestock Auction Committee, an Advisory Committee of the 13th District Agricultural Association Board of Directors. The auction is open to qualified members of organized chapters/clubs representing FFA, 4-H, and Grange as well as Independent youth exhibitors from the Yuba-Sutter area. The auction includes a variety of exhibits to bid on including Vocational Projects, Lambs, Goats, Steers, Hogs, Chickens, Rabbits and Turkeys. All of the exhibits are graded "Market Ready" by qualified judges. All junior exhibitors selling animals have participated and completed a state approved Quality Assurance & Ethics Awareness Training to promote proper animal care, food quality and safety standards of the livestock exhibits. This is a terminal sale. All animals sold in the auction must be harvested. No live pickups of livestock exhibits sold in the auction will be permitted.

Special Thank You

Thank you to **Brown's Gas Co., Sutter Orchard Supply and Orchard Machinery Corporation** for sponsoring the buyer's lunch.

Buyer's Two Options After Purchase: Custom versus Resale

Custom: The animal will be custom processed and packaged for you by the local service provider that you select on the Buyer's Form. The local processor will contact you for cut & wrap instructions and to schedule pickup of the product when ready. You will be financially responsible for the cut & wrap fee from the local processor.

Resale: The animal will be automatically resold for you at the current market price, which will be included in the sale booklet. You will not take possession of the product and are only financially responsible for paying the difference between your bid and the re-sale price.

The many uses for your purchase

For Individuals • Put the quality packaged meat in your freezer to enjoy year-round.

For Businesses • Present packaged meat to your customers, host a BBQ for employees, etc.

For Service Clubs • Host a BBQ, donate the meat, or auction off at a fundraiser event to boost the club's treasury!

How to Participate in person

Come to the fair and bid on August 3rd! Free Fair Admission and Parking is available for all the 2018 buyers and 2019 pre-registered buyers. Provide your name at the gate for admission. To pre-register as a 2019 buyer please complete and send in the Buyer Pre-Registration Form included in this pamphlet. Non-registered buyers will be admitted free up till 10am on Saturday. We do accept Credit Card Payments with a 3% processing fee.

Proxy Purchase Form

The below information is **ONLY NECESSARY** if you or your representative are unable to attend the auction and wish to purchase by proxy. Buyer pre-registration form on reverse must be filled out in addition to the information below.

What would you like to purchase? Check all that apply...

Lamb Hog Beef Goat Turkey
 Poultry Rabbit Vocational Project

How would you like your purchase processed?

Custom Resale

If custom, please select a Cut & Wrap Shop to process your order...

Country Butcher, Olivehurst
 Meridian Meat, Meridian
 Tootles, Marysville
 Wagon Wheel, Oroville

How much would you like to pay?

\$ _____ per pound, not to exceed \$ _____ total
 • and/or •

\$ _____ flat rate contributions/add-ons added to: _____

 Name of Exhibitor(s) and Club/Chapter, or other group(s) that you wish to support

Pay by Credit Card (optional)

Cardholder's name/address must match billing name/address on reverse

Visa Master Card

Number _____ - _____ - _____ - _____

Expiration Date ____ / ____ Security Code _____

New Pre-Registered Buyers:

Mail in your completed Buyer Pre-Registration form to the address below or present completed form at the Auction Office on the day of the auction.

Buyer's free parking is available at the Garden Highway Livestock Parking Lot

Proxy Buyers: Postmark this form on or before **Friday, July 26, 2019.**

For further information call (530) 674-1280

Yuba-Sutter Fair • 442 Franklin Avenue - Yuba City, CA 95991

Buyer Pre-Registration

Please print or type clearly! Terminal Sale Only!

To pre-register as a buyer, please fill out information below and return to Yuba-Sutter Fair. If you are unable to attend the auction and wish to buy by proxy, please fill out both sides of this form!
 NOTE: Prior to purchase, all buyers will be required to provide a copy of a valid driver's license.

- New Buyer Returning Buyer

Buyer's / Company Name (Please print or type clearly!)

Contact Person, if Company Purchase

Buyer's Address

City, State and Zip

Buyer's Phone

Buyer's Email (mandatory)

In bidding on an animal and accepting the bid I will be responsible for the payment of the animal even if I am acting as an agent for another person or company.

Signature of Buyer

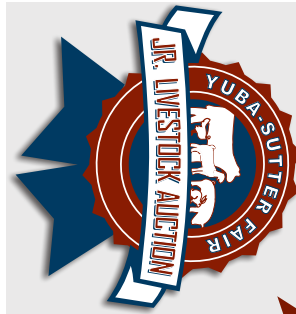
Date

Printed Name of Buyer



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We appreciate our buyers!

2019 Fair - Thursday, August 1st thru Sunday, August 4th



Yuba-Sutter Fair Junior Livestock & Vocational Projects Auction

Saturday, August 3, 2019 at 9am

